

**"A SET PARTITIONING HEURISTIC FOR THE
GENERALIZED ASSIGNMENT PROBLEM"**

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A Set Partitioning Heuristic for the Generalized Assignment Problem

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Abstract

This paper discusses a heuristic for the generalized assignment problem (GAP). The objective of GAP is to minimize the costs of assigning J jobs to M capacity constrained machines, such that each job is assigned to exactly one machine. The problem is known to be NP-Hard, and it is hard from a computational point of view as well. The heuristic proposed here is based on column generation techniques, and yields both upper and lower bounds. On a set of relatively hard test problems the heuristic is able to find solutions that are on average within 0.13% from optimality.

Keywords: generalized assignment problem, set partitioning, column generation, dual ascent.

1 Introduction

The generalized assignment problem (GAP) is the problem of determining an assignment of J jobs to M capacity constrained machines, such that each job is assigned to exactly one machine, while total costs are minimized. It has applications in e.g. routing (Fisher and Jaikumar, 1981), grouping and loading for flexible manufacturing systems (Mazolla, Neebe, and Dunn, 1988), design of communication networks (Grigoriadis, Tang and Woo, 1974), and job scheduling in computer networks (Balachandran, 1976).

Mathematically, GAP is formulated as:

$$Z_{GAP} = \min \sum_{j=1}^J \sum_{m=1}^M c_{j,m} x_{j,m} \quad (1)$$

subject to

$$\sum_{j=1}^J a_{j,m} x_{j,m} \leq b_m \quad m = 1, \dots, M \quad (2)$$

$$\sum_{m=1}^M x_{j,m} = 1 \quad j = 1, \dots, J \quad (3)$$

$$x_{j,m} \in \{0, 1\} \quad j = 1, \dots, J; m = 1, \dots, M \quad (4)$$

where decision variables $x_{j,m}$ are equal to one when job j is assigned to machine m , and zero otherwise. Furthermore, $c_{j,m}$ is the cost, and $a_{j,m}$ the capacity used when assigning job j to machine m . The total capacity of machine m equals b_m .

The objective (1) states that total costs are to be minimized, while restrictions (2) and (3) ensure that machine capacity is not violated and each job is processed exactly once. Constraints (4) state that decision variables are binary.

There exists a broad literature on GAP. Fisher, Jaikumar and Van Wassenhove (1986) show that GAP is NP-hard. Exact and approximation algorithms for solving GAP have been suggested by Ross and Soland (1975), Klastorin (1979), Martello and Toth (1981), Benders and van Nunen (1983), Fisher, Jaikumar and Van Wassenhove (1986), Jörnsten and Näsberg (1986), Guignard and Rosenwein (1987), Wilcox (1989), among others. For an extended review on GAP the reader is further referred to Cattrysse and Van Wassenhove (1990), and Martello and Toth (1990).

Computational experiments reported in literature show that the above-mentioned procedures are rather effective in solving certain categories of GAP instances. However, for the more difficult highly capacitated problems (for which $\frac{1}{M} \sum_{m=1}^M \sum_{j=1}^J a_{j,m} \approx \sum_{m=1}^M b_m$) the average deviation of the heuristic solution from optimality may become considerable. Moreover, computation times for optimal solution methods may become prohibitively large.

In this paper we propose a column generation heuristic which attempts to fill this gap, in that it generates extremely good quality solutions, while computation times -although perhaps large for a heuristic- are nowhere near the times required to find an optimal solution.

The paper is organized as follows. Section 2 outlines the basic components of the heuristic. In Section 3 (Section 4) we describe the way in which the heuristic generates lower (upper) bounds. Section 5 presents the results of a computational study, while in Section 6 some conclusions are drawn.

2 Column generation

The heuristic we propose is based on column generation. A column represents a feasible assignment of a subset of jobs to a single machine. The *master problem* is formulated as a Set Partitioning Problem (SPP):

$$Z_{SPP} = \min \sum_{m=1}^M \left(\sum_{n=1}^{N_m} d_m^{(n)} y_m^{(n)} + B s_m \right) \quad (5)$$

subject to

$$\sum_{m=1}^M \sum_{n=1}^{N_m} \alpha_{j,m}^{(n)} y_m^{(n)} = 1 \quad j = 1, \dots, J \quad (6)$$

$$\sum_{n=1}^{N_m} y_m^{(n)} + s_m = 1 \quad m = 1, \dots, M \quad (7)$$

$$y_m^{(n)}, s_m \in \{0, 1\} \quad m = 1, \dots, M; n = 1, \dots, N_m \quad (8)$$

In this model formulation the total number of columns generated for machine m is denoted by N_m . The decision variable $y_m^{(n)} = 1$ if the n -th column (schedule) is implemented for machine

m , and $y_m^{(n)} = 0$ otherwise. If no feasible column for machine m is found, the corresponding slack variable $s_m = 1$ and a cost equal to Bs_m (B some large number) is added to the objective, such that $Z_{SPP} \geq B$ whenever a GAP instance is infeasible. Furthermore, $d_m^{(n)}$ represents the cost of the n -th schedule for machine m , while $\alpha_{j,m}^{(n)} = 1$ if job j is assigned to machine m in the n -th schedule, and $\alpha_{j,m}^{(n)} = 0$ otherwise. New columns (schedules) for the master problem are generated by solving for each machine m the following knapsack problem $KP_m(u)$:

$$Z_{KP_m}(u) = \min \sum_{j=1}^J (c_{j,m} - u_j) z_j \quad (9)$$

subject to

$$\sum_{j=1}^J a_{j,m} z_j \leq b_m \quad (10)$$

$$z_j \in \{0, 1\} \quad j = 1, \dots, J \quad (11)$$

In $KP_m(u)$ the decision variable $z_j = 1$ if job j is assigned to machine m , and $z_j = 0$ otherwise. Furthermore, $u = (u_1, \dots, u_J)$ is the vector of dual variables corresponding to (6) in the LP-relaxation of SPP, denoted by LP(SPP). In order to solve KP_m to optimality, we use the branch-and-bound procedure suggested by Fayard and Plateau (1984). It is well known that $Z_{GAP} = Z_{SPP}$ when all columns have been generated. However, since the number of feasible columns is often prohibitively large, we apply a heuristic procedure in order to compute upper- and lower bounds to Z_{SPP} . In Section 3 (Section 4) we describe these lower (upper) bounding procedures.

3 Lower bounding procedure

A lower bound can be obtained by solving LP(SPP) using the column generation procedure stated below.

Column Generation Procedure:

- Initialisation:* Generate starting solution using (i) columns generated by the heuristic of Martello and Toth (1981), and (ii) randomly generated columns.
- Step 1:* Solve LP(SPP) and pass dual multipliers u to the subproblems $KP_m(u)$.
- Step 2:* Generate one new column for each machine $m = 1, \dots, M$, by solving $KP_m(u)$. If the column *prices out* when compared to the dual variables δ_m corresponding to (7), i.e. when $Z_{KP_m}(u) < \delta_m$, then add the column to the master problem. If no column prices out, then STOP. Otherwise, return to Step 1.

The lower bound obtained at the end of the column generation procedure dominates the bound obtained from solving the LP-relaxation to GAP, since the integrality property does not apply to the knapsack problems KP_m (see Geoffrion, 1974). Furthermore, $Z_{LP(SPP)}$ is equal to the

bound obtained by applying Lagrangean relaxation to the assignment constraints (3) of GAP, and subsequently solving the remaining Lagrangean dual problem to optimality. Computational studies performed by e.g. Chalmet and Gelders (1976), and Fisher, Jaikumar, and Van Wassenhove (1986) show that this bound tends to be rather tight in practice. We have opted to implement the column generation procedure instead of the Lagrangean approach, since in many computational studies the method has shown to converge rather quickly.

A problem in solving LP(SPP) using the simplex method is, that LP(SPP) is highly degenerate, yielding many alternative dual optimal solutions. Aucamp and Steinberg (1982) argue that the standard simplex method, available in LP-packages, will find one of the extreme points of the polytope related to the dual problem, although convex combinations are acceptable too. In such situations a dual ascent heuristic has proven to be successful in finding appropriate values for the dual variables in many computational studies. Therefore we replace Step 1 of the column generation procedure by a heuristic dual-ascent procedure. Before we state the dual ascent procedure in detail, we first consider the dual of LP(SPP), $(LP(\widehat{SPP}))$, which is formulated as follows:

$$Z_{LP(\widehat{SPP})} = \max \sum_{j=1}^J u_j + \sum_{m=1}^M \delta_m \quad (12)$$

subject to

$$\sum_{j=1}^J \alpha_{j,m}^{(n)} u_j + \delta_m \leq d_m^{(n)} \quad m = 1, \dots, M; n = 1, \dots, N_m \quad (13)$$

$$u_j \text{ unrestricted}, \delta_m \geq 0 \quad j = 1, \dots, J; m = 1, \dots, M \quad (14)$$

The dual ascent procedure tries to decrease one u_j variable while increasing several δ_m variables in such a way that the dual objective function (12) increases while maintaining dual feasibility with respect to (13) and (14). The procedure is summarized as follows:

Dual Ascent Procedure (Multiplier Adjustment Procedure):

Initialisation: Let dual variables u be predetermined and compute dual variables δ as:

$$\delta_m = \begin{cases} 0 & \text{if } \mu_m < 0 \\ B & \text{if } \mu_m > B \\ \mu_m & \text{otherwise} \end{cases}$$

where $\mu_m = \min_n \{d_m^{(n)} - \sum_{j=1}^J \alpha_{j,m}^{(n)} u_j\}$. Furthermore, let $\pi_m^{(n)}$ be the slack

variables defined as $\pi_m^{(n)} = d_m^{(n)} - \sum_{j=1}^J \alpha_{j,m}^{(n)} u_j - \delta_m$.

Step 1: Let $\mathcal{N}_{j,m}$ be the set of columns for which $\alpha_{j,m}^{(n)} = 0$ and define $\mathcal{M}_j^{(1)} = \{m \mid \mathcal{N}_{j,m} = \emptyset\}$. Compute $\gamma_{j,m} = \min_{n \in \mathcal{N}_{j,m}} \pi_m^{(n)}$ and let $\mathcal{M}_j^{(2)}$ be the set of machines for which $\gamma_{j,m} > 0$. Set $\beta_j = \min[\min_{m \in \mathcal{M}_j^{(1)}} \{B - \delta_m\}, \min_{m \in \mathcal{M}_j^{(2)}} \{\gamma_{j,m}, B - \delta_m\}]$. Let $\mathcal{M}_j = \mathcal{M}_j^{(1)} \cup \mathcal{M}_j^{(2)}$ and determine $j^* = \arg \max_j \beta_j (|\mathcal{M}_j| - 1)$

Step 2: Update $u_{j^*} := u_{j^*} - \beta_{j^*}$ and $\delta_m := \delta_m + \beta_{j^*}$ for all $m \in \mathcal{M}_{j^*}$. Moreover, update slack variables $\pi_m^{(n)} := \pi_m^{(n)} - \beta_{j^*}$ for all $m \in \mathcal{M}_{j^*}$ and $n \in \mathcal{N}_{j^*,m}$. If $\beta_{j^*} > 0$ go to Step 1, otherwise STOP.

Since the dual ascent procedure does not usually reach the optimum to the dual of LP(SPP), we attempt to improve upon the lower bound using a subgradient optimization procedure¹. In order to do so, we define LR(SPP) as the Lagrangean problem corresponding to the relaxation of constraints (6) of SPP. Mathematically, LR(SPP) is formulated as:

LR(SPP):

$$Z_{LR(SPP)}(u) = \min \sum_{m=1}^M \left(\sum_{n=1}^{N_m} (d_m^{(n)} - \sum_{j=1}^J \alpha_{j,m}^{(n)} u_j) y_m^{(n)} + B s_m \right) + \sum_{j=1}^J u_j \quad (15)$$

subject to

(7), (8)

The dual variables u are updated for a fixed number of iterations using *subgradient optimization*:

$$u_j := u_j + \lambda \left(1 - \sum_{m=1}^M \sum_{n=1}^{N_m} \alpha_{j,m}^{(n)} y_m^{(n)} \right) \text{ for } j = 1, \dots, J.$$

where λ is a positive scalar step size, determined as:

$$\lambda = \frac{\omega(UB - Z_{LR(SPP)}(u))}{\sum_{j=1}^J \left(1 - \sum_{m=1}^M \sum_{n=1}^{N_m} \alpha_{j,m}^{(n)} y_m^{(n)} \right)^2}$$

The scalar ω is initialized at 1.5 and halved whenever the lower bound has failed to increase for some fixed number of iterations. The initial upper bound (UB) is given by the best known solution to GAP so far (see Section 4). During the subgradient optimization procedure new lower bounds are obtained from solving LR(SPP) for each set of dual variables u . Note that LR(SPP) can be solved by simple inspection, using the rule:

$$y_m^{(n)} = \begin{cases} 1 & \text{if } \min_{\ell} \{d_m^{(\ell)} - \sum_{j=1}^J \alpha_{j,m}^{(\ell)} u_j\} < B \text{ and} \\ & \text{this minimum is obtained for } \ell = n. \\ 0 & \text{otherwise.} \end{cases}$$

¹In our computational study (Section 5) it appears that on average 70% of the duality-gap is closed by the dual-ascent routine, while the remaining gap is closed by the subgradient procedure.

and $s_m = 1$ if $y_m^{(n)} = 0$ for all $n = 1, \dots, N_m$ and $s_m = 0$ otherwise.

The Dual Ascent Column Generation Procedure can now be summarized as follows:

Dual Ascent Column Generation Procedure:

- Initialisation:** Generate starting solutions using the aforementioned heuristic of Martello and Toth (1981) and randomly generated columns. Set $u_j = c_{j,m}$ if $x_{j,m} = 1$ in the starting solution.
- Step 1:** Use the Dual Ascent Procedure to update dual variables u , starting with dual variables u obtained in the preceding iteration. Then apply 100 iterations of the subgradient optimization. Pass on the (approximately optimal) dual variables u to the subproblems $KP_m(u)$.
- Step 2:** Generate one new column for each machine $m = 1, \dots, M$, by solving $KP_m(u)$. If the column prices out then add the column to the master problem. If no column prices out, then STOP. Otherwise, return to Step 1.

4 Finding a primal feasible solution

Upper bounds are obtained in two different ways. First, a feasible solution to SPP, and consequently also to GAP, may be found by coincidence during the column generation procedure, when performing the subgradient optimization procedure. In what follows we denote an upper bound obtained in this way by $UB^{(1)}$. Second, at the end of the column generation procedure we search for a feasible solution among the columns generated so far, using the enumeration procedure due to Garfinkel and Nemhauser (1969). However, this procedure turns out to be too time consuming for larger sized problem instances. In order to reduce computational efforts, we try to eliminate some columns (schedules) based on their reduced costs. This is done using the following reduction scheme:

Reduction Scheme:

- Step 1:** Solve LP(SPP) using the Dual-Ascent Column Generation Procedure.
- Step 2:** Assign jobs j to machines m for which $\sum_{n=1}^{N_m} \alpha_{j,m}^{(n)} y_{j,m}^{(n)} = 1$ in the solution to LP(SPP). Let the cost corresponding to these fixed assignments be equal to Z_F . Eliminate fixed jobs from the original GAP instance, and adjust the input parameters (problem dimensions and machine capacity) accordingly. Call the resulting problem GAP_R .
- Step 3:** Solve GAP_R using the Dual Ascent Column Generation Procedure as described in Section 3. Apply the procedure due to Garfinkel and Nemhauser to GAP_R in order to obtain an integer solution. Let this integer solution be equal to Z_{GAP_R} . Compute the upper bound $UB^{(2)} = Z_F + Z_{GAP_R}$.

Step 4: Eliminate all columns for which $\pi_m^{(n)} > \min\{UB^{(1)}, UB^{(2)}\} - Z_{LP(SPP)} - 1$. Call the reduced problem $SPP^{(R)}$. Solve the reduced problem $SPP^{(R)}$, using the Garfinkel and Nemhauser enumeration scheme. This yields a third upper bound $UB^{(3)}$.

Finally, our heuristic integer solution H is obtained by putting $UB^H = \min\{UB^{(1)}, UB^{(2)}, UB^{(3)}\}$.

5 Computational results

We have implemented our heuristic in Microsoft-FORTRAN version 4.0 on an IBM PS/2 Model 80, with 16 Mhz and a 80387 mathematical co-processor. To investigate the effectiveness of the proposed heuristic, we apply it to a set of randomly generated test problems. The problems are generated based on the following characteristics:

- the number of machines M equals 5, 8 and 10, while the ratio $R = \frac{J}{M}$ is set to 3,4,5 and 6, to fix the number of jobs J ,
- cost coefficients $c_{j,m}$ are taken from a discrete uniform distribution $DU(15,25)$, capacity absorption coefficients $a_{j,m} \sim DU(5,25)$, and machine capacity coefficients $b_m = \frac{0.8}{M} \sum_j a_{j,m}$.

For each machine/job combination we generate 5 problems, yielding 60 problems in total. The test-problems obtained in this way are highly capacitated. From literature it is known that these types of problems are difficult from a computational point of view (see Martello and Toth, 1990).

problem set	lower bounds			upper bounds					
	LP(GAP)	MAM	LP(SPP)	MT		MT-BB		H	
	$\Delta_{LP(GAP)}$	Δ_{MAM}	$\Delta_{LP(SPP)}$	Δ_{MT}	O	Δ_{MT-BB}	O	Δ_H	O
M05R3	3.75	3.82	0.21	5.95	0	0.00	5	0.08	4
M05R4	2.82	2.21	0.13	4.60	0	0.00	5	0.11	4
M05R5	1.11	1.86	0.01	4.27	0	0.00	5	0.09	3
M05R6	1.40	2.38	0.19	5.64	0	0.76	3	0.04	4
M08R3	2.20	1.96	0.19	6.46	0	0.75	3	0.35	4
M08R4	1.55	1.68	0.18	6.48	0	4.49	0	0.15	1
M08R5	0.88	1.44	0.09	4.72	0	3.70	0	0.00	5
M08R6	0.83	2.68	0.10	6.08	0	5.06	0	0.23	2
M10R3	1.88	2.05	0.21	6.47	0	4.05	1	0.12	3
M10R4	1.08	1.58	0.08	4.21	0	3.49	0	0.25	3
M10R5	0.71	0.79	0.10	4.51	0	3.76	0	0.00	5
M10R6	0.43	0.75	0.06	4.16	0	3.91	0	0.10	2
Average	1.49	1.93	0.13	5.30		2.50		0.13	

Table 1. Quality of upper- and lower bounds

problem set	lower bounding procedure			total procedure		
	LP(GAP)	MAM	LP(SPP)	MT	MT-BB	H
M05R3	0.83	0.83	8.54	≤ 1	21	9.79
M05R4	1.67	1.67	18.33	≤ 1	190	21.46
M05R5	2.29	2.71	32.50	≤ 1	7371	36.25
M05R6	3.33	5.42	66.67	≤ 1	15497	73.75
M08R3	4.37	2.29	18.33	≤ 1	12147	30.62
M08R4	6.67	7.08	60.62	≤ 1	18000	94.37
M08R5	9.58	17.29	101.87	≤ 1	18000	110.00
M08R6	13.12	16.46	235.83	≤ 1	18000	363.96
M10R3	8.54	4.79	34.58	≤ 1	18000	146.67
M10R4	12.71	14.17	71.46	≤ 1	18000	373.75
M10R5	17.50	15.00	121.46	≤ 1	18000	721.46
M10R6	23.54	31.67	273.54	≤ 1	18000	1931.04
Average	8.68	9.67	86.98	≤ 1	13456	326.10

Table 2. CPU times (in seconds) for upper- and lower bounding procedures.

Table 1 shows for each problem set (problem set M05R3 consists of 5 machine problems with ratio $R = 3$) the average deviation $\Delta_{LB} = \frac{Z_{GAP} - Z_{LB}}{Z_{GAP}} \times 100\%$ for three *lower bounds* (LB). The lower bounds are obtained from (i) solving the linear programming relaxation of GAP (LP(GAP)), using LINDO (Schrage, 1987), (ii) performing the multiplier adjustment method (MAM) due to Fisher, Jaikumar and Van Wassenhove, and (iii) solving the linear programming relaxation of SPP (LP(SPP)), using the Dual Ascent Column Generation Procedure. Table 1 also indicates the average deviation $\Delta_{UB} = \frac{Z_{UB} - Z_{GAP}}{Z_{GAP}} \times 100\%$ for three *upper bounds* (UB). Upper bounds are obtained from (i) the Martello and Toth (1981) heuristic (MT), (ii) the Martello and Toth (1990) branch-and-bound procedure (MT-BB) (with an upper limit on CPU-time of 5 hours), and (iii) the upper bounding heuristic (H) described in Section 4. The number of problems solved to optimality is found in the columns denoted by O .

Table 2 shows average CPU-times (in seconds) for each of the procedures described above. The results under the heading *lower bounding procedure* refer to CPU-times required for the computation of lower bounds, while the results under the heading *total procedure* refer to CPU-times required for the lower -and upper bounding part of the procedure.

With respect to the *lower bounding procedures* it can be concluded that (i) the bound obtained by solving LP(SPP) using the Dual Ascent Column Generation heuristic is better than the bound obtained by solving LP(GAP) using LINDO, (ii) the bound obtained by applying the Dual Ascent Column Generation heuristic on LP(SPP) outperforms the bound obtained by solving the Lagrangean problem -resulting from relaxation of constraints (3)- using the multiplier adjustment method, and (iii) the dual ascent heuristic is expensive in terms of computational requirements when compared to the other procedures.

For the *upper bounding procedures* it can be concluded that the heuristic procedure (H) appears to be very effective - with respect to the average deviation from optimality- when compared to Martello and Toth's (MT) heuristic, even when the latter heuristic is extended with an enumeration scheme (MT-BB) with a limitation on CPU-time of 5 hours. A drawback of the heuristic procedure H is, that it is time consuming compared to MT (although it should be mentioned again that the quality of the results is on average about 5% better in return). Furthermore,

the procedure is much faster and gives (on average) better results than the limited enumeration scheme MT-BB.

Remark: Optimal solutions to GAP (denoted by Z_{GAP}) are obtained by applying a branch-and-bound procedure with initial bounds from the heuristic H (see Cattrysse, 1990). Computation times ranged from a few seconds to several hours on the aforementioned hardware.

6 Conclusions

In this paper we propose a set partitioning heuristic for the generalized assignment problem. From the computational results it appears that our heuristic succeeds in finding extremely good solutions to a set of large and notably difficult -highly capacitated- GAP instances. The quality of the solutions, obtained by our approach, for instance dominates the quality of the solutions obtained by well known heuristics like Martello and Toth, and Fisher, Jaikumar, Van Wassenhove. Furthermore, our procedure outperforms the (limited) branch-and-bound scheme proposed by Martello and Toth (with a time-limit of 5 hours) both in terms of average deviation from optimality and in computational speed.

A possible drawback of our procedure is that CPU-times may grow large when problem dimensions increase. However, there are many situations in which the decision maker is certainly willing to accept higher computation times in order to achieve a cost reduction of several percent.

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88/07	Ingemar DIERICKX and Karel COOL	"Competitive advantage: a resource based perspective", January 1988.	88/18	Michael BURDA	"Reflections on "Wait Unemployment" in Europe", November 1987, revised February 1988.
88/08	Reinhard ANGELMAR and Susan SCHNEIDER	"Issues in the study of organizational cognition", February 1988.	88/19	M.J. LAWRENCE and Spyros MAKRIDAKIS	"Individual bias in judgements of confidence", March 1988.
88/09	Bernard SINCLAIR- DESGAGNÉ	"Price formation and product design through bidding", February 1988.	88/20	Jean DERMINE, Damien NEVEN and J.F. THISSE	"Portfolio selection by mutual funds, an equilibrium model", March 1988.
88/10	Bernard SINCLAIR- DESGAGNÉ	"The robustness of some standard auction game forms", February 1988.	88/21	James TEBOUL	"De-industrialize service for quality", March 1988 (88/03 Revised).
88/11	Bernard SINCLAIR- DESGAGNÉ	"When stationary strategies are equilibrium bidding strategy: The single-crossing property", February 1988.	88/22	Lars-Hendrik RÖLLER	"Proper Quadratic Functions with an Application to AT&T", May 1987 (Revised March 1988).

88/23	Sjur Didrik FLAM and Georges ZACCOUR	"Equilibres de Nash-Cournot dans le marché européen du gaz: un cas où les solutions en boucle ouverte et en feedback coïncident", Mars 1988.	88/34	Mihkel M. TOMBAK	"Flexibility: an important dimension in manufacturing", June 1988.
88/24	B. Espen ECKBO and Herwig LANGOHR	"Information disclosure, means of payment, and takeover premia. Public and Private tender offers in France", July 1985, Sixth revision, April 1988.	88/35	Mihkel M. TOMBAK	"A strategic analysis of investment in flexible manufacturing systems", July 1988.
88/25	Everette S. GARDNER and Spyros MAKRIDAKIS	"The future of forecasting", April 1988.	88/36	Vikas TIBREWALA and Bruce BUCHANAN	"A Predictive Test of the NBD Model that Controls for Non-stationarity", June 1988.
88/26	Sjur Didrik FLAM and Georges ZACCOUR	"Semi-competitive Cournot equilibrium in multistage oligopolies", April 1988.	88/37	Murugappa KRISHNAN Lars-Hendrik RÖLLER	"Regulating Price-Liability Competition To Improve Welfare", July 1988.
88/27	Murugappa KRISHNAN Lars-Hendrik RÖLLER	"Entry game with resalable capacity", April 1988.	88/38	Manfred KETS DE VRIES	"The Motivating Role of Envy : A Forgotten Factor in Management", April 88.
88/28	Sumantra GHOSHAL and C. A. BARTLETT	"The multinational corporation as a network: perspectives from interorganizational theory", May 1988.	88/39	Manfred KETS DE VRIES	"The Leader as Mirror : Clinical Reflections", July 1988.
88/29	Naresh K. MALHOTRA, Christian PINSON and Arun K. JAIN	"Consumer cognitive complexity and the dimensionality of multidimensional scaling configurations", May 1988.	88/40	Josef LAKONISHOK and Theo VERMAELEN	"Anomalous price behavior around repurchase tender offers", August 1988.
88/30	Catherine C. ECKEL and Theo VERMAELEN	"The financial fallout from Chernobyl: risk perceptions and regulatory response", May 1988.	88/41	Charles WYPLOSZ	"Assymetry in the EMS: intentional or systemic?", August 1988.
88/31	Sumantra GHOSHAL and Christopher BARTLETT	"Creation, adoption, and diffusion of innovations by subsidiaries of multinational corporations", June 1988.	88/42	Paul EVANS	"Organizational development in the transnational enterprise", June 1988.
88/32	Karen FERDOWS and David SACKRIDER	"International manufacturing: positioning plants for success", June 1988.	88/43	B. SINCLAIR-DESGAGNÉ	"Group decision support systems implement Bayesian rationality", September 1988.
88/33	Mihkel M. TOMBAK	"The importance of flexibility in manufacturing", June 1988.	88/44	Essam MAHMOUD and Spyros MAKRIDAKIS	"The state of the art and future directions in combining forecasts", September 1988.
			88/45	Robert KORAJCZYK and Claude VIALLET	"An empirical investigation of international asset pricing", November 1986, revised August 1988.
			88/46	Yves DOZ and Amy SHUEN	"From intent to outcome: a process framework for partnerships", August 1988.
			88/47	Alain BULTEZ, Els GUSBRECHTS,	"Asymmetric cannibalism between substitute items listed by retailers", September 1988.

	Philippe NAERT and Piet VANDEN ABEELE		88/59	Martin KILDUFF	"The interpersonal structure of decision making: a social comparison approach to organizational choice", November 1988.
88/48	Michael BURDA	"Reflections on 'Wait unemployment' in Europe, II", April 1988 revised September 1988.	88/60	Michael BURDA	"Is mismatch really the problem? Some estimates of the Chelwood Gate II model with US data", September 1988.
88/49	Nathalie DIERKENS	"Information asymmetry and equity issues", September 1988.	88/61	Lars-Hendrik RÖLLER	"Modelling cost structure: the Bell System revisited", November 1988.
88/50	Rob WEITZ and Arnoud DE MEYER	"Managing expert systems: from inception through updating", October 1987.	88/62	Cynthia VAN HULLE, Theo VERMAELEN and Paul DE WOUTERS	"Regulation, taxes and the market for corporate control in Belgium", September 1988.
88/51	Rob WEITZ	"Technology, work, and the organization: the impact of expert systems", July 1988.	88/63	Fernando NASCIMENTO and Wilfried R. VANHONACKER	"Strategic pricing of differentiated consumer durables in a dynamic duopoly: a numerical analysis", October 1988.
88/52	Susan SCHNEIDER and Reinhard ANGELMAR	"Cognition and organizational analysis: who's minding the store?", September 1988.	88/64	Kasra FERDOWS	"Charting strategic roles for international factories", December 1988.
88/53	Manfred KETS DE VRIES	"Whatever happened to the philosopher-king: the leader's addiction to power, September 1988.	88/65	Arnoud DE MEYER and Kasra FERDOWS	"Quality up, technology down", October 1988
88/54	Lars-Hendrik RÖLLER and Mihkel M. TOMBAK	"Strategic choice of flexible production technologies and welfare implications", October 1988	88/66	Nathalie DIERKENS	"A discussion of exact measures of information asymmetry: the example of Myers and Majluf model or the importance of the asset structure of the firm", December 1988.
88/55	Peter BOSSAERTS and Pierre HILLION	"Method of moments tests of contingent claims asset pricing models", October 1988.	88/67	Paul S. ADLER and Kasra FERDOWS	"The chief technology officer", December 1988.
88/56	Pierre HILLION	"Size-sorted portfolios and the violation of the random walk hypothesis: Additional empirical evidence and implication for tests of asset pricing models", June 1988.			
			<u>1989</u>		
88/57	Wilfried VANHONACKER and Lydia PRICE	"Data transferability: estimating the response effect of future events based on historical analogy", October 1988.	89/01	Joyce K. BYRER and Tawfik JELASSI	"The impact of language theories on DSS dialog", January 1989.
88/58	B. SINCLAIR-DESGAGNÉ and Mihkel M. TOMBAK	"Assessing economic inequality", November 1988.	89/02	Louis A. LE BLANC and Tawfik JELASSI	"DSS software selection: a multiple criteria decision methodology", January 1989.

89/03	Beth H. JONES and Tawfik JELASSI	"Negotiation support: the effects of computer intervention and conflict level on bargaining outcome", January 1989.	89/13	Manfred KETS DE VRIES	"The impostor syndrome: a disquieting phenomenon in organizational life", February 1989.
89/04	Kasra FERDOWS and Arnoud DE MEYER	"Lasting improvement in manufacturing performance: In search of a new theory", January 1989.	89/14	Reinhard ANGELMAR	"Product innovation: a tool for competitive advantage", March 1989.
89/05	Martin KILDUFF and Reinhard ANGELMAR	"Shared history or shared culture? The effects of time, culture, and performance on institutionalization in simulated organizations", January 1989.	89/15	Reinhard ANGELMAR	"Evaluating a firm's product innovation performance", March 1989.
89/06	Mihkel M. TOMBAK and B. SINCLAIR-DESGAGNÉ	"Coordinating manufacturing and business strategies: I", February 1989.	89/16	Wilfried VANHONACKER, Donald LEHMANN and Fareena SULTAN	"Combining related and sparse data in linear regression models", February 1989.
89/07	Damien J. NEVEN	"Structural adjustment in European retail banking. Some view from industrial organisation", January 1989.	89/17	Gilles AMADO, Claude FAUCHEUX and André LAURENT	"Changement organisationnel et réalités culturelles: contrastes franco-américains", March 1989.
89/08	Arnoud DE MEYER and Hellmut SCHÜTTE	"Trends in the development of technology and their effects on the production structure in the European Community", January 1989.	89/18	Srinivasan BALAK- RISHNAN and Mitchell KOZA	"Information asymmetry, market failure and joint-ventures: theory and evidence", March 1989.
89/09	Damien NEVEN, Carmen MATUTES and Marcel CORSTJENS	"Brand proliferation and entry deterrence", February 1989.	89/19	Wilfried VANHONACKER, Donald LEHMANN and Fareena SULTAN	"Combining related and sparse data in linear regression models", Revised March 1989.
89/10	Nathalie DIERKENS, Bruno GERARD and Pierre HILLION	"A market based approach to the valuation of the assets in place and the growth opportunities of the firm", December 1988.	89/20	Wilfried VANHONACKER and Russell WINER	"A rational random behavior model of choice", Revised March 1989.
89/11	Manfred KETS DE VRIES and Alain NOEL	"Understanding the leader-strategy interface: application of the strategic relationship interview method", February 1989.	89/21	Arnoud de MEYER and Kasra FERDOWS	"Influence of manufacturing improvement programmes on performance", April 1989.
89/12	Wilfried VANHONACKER	"Estimating dynamic response models when the data are subject to different temporal aggregation", January 1989.	89/22	Manfred KETS DE VRIES and Sydney PERZOW	"What is the role of character in psychoanalysis?" April 1989.
			89/23	Robert KORAJCZYK and Claude VIALLET	"Equity risk premia and the pricing of foreign exchange risk" April 1989.
			89/24	Martin KILDUFF and Mitchel ABOLAFIA	"The social destruction of reality: Organisational conflict as social drama" zApril 1989.

89/25	Roger BETANCOURT and David GAUTSCHI	"Two essential characteristics of retail markets and their economic consequences" March 1989.	89/36	Martin KILDUFF	"A dispositional approach to social networks: the case of organizational choice", May 1989.
89/26	Charles BEAN, Edmond MALINVAUD, Peter BERNHOLZ, Francesco GIAVAZZI and Charles WYPLOSZ	"Macroeconomic policies for 1992: the transition and after", April 1989.	89/37	Manfred KETS DE VRIES	"The organisational fool: balancing a leader's hubris", May 1989.
89/27	David KRACKHARDT and Martin KILDUFF	"Friendship patterns and cultural attributions: the control of organizational diversity", April 1989.	89/38	Manfred KETS DE VRIES	"The CEO blues", June 1989.
89/28	Martin KILDUFF	"The interpersonal structure of decision making: a social comparison approach to organizational choice", Revised April 1989.	89/39	Robert KORAJCZYK and Claude VIALLET	"An empirical investigation of international asset pricing", (Revised June 1989).
89/29	Robert GOGEL and Jean-Claude LARRECHE	"The battlefield for 1992: product strength and geographic coverage", May 1989.	89/40	Balaji CHAKRAVARTHY	"Management systems for innovation and productivity", June 1989.
89/30	Lars-Hendrik ROLLER and Mihkel M. TOMBAK	"Competition and Investment in Flexible Technologies", May 1989.	89/41	B. SINCLAIR-DESGAGNE and Nathalie DIERKENS	"The strategic supply of precisions", June 1989.
89/31	Michael C. BURDA and Stefan GERLACH	"Intertemporal prices and the US trade balance in durable goods", July 1989.	89/42	Robert ANSON and Tawfik JELASSI	"A development framework for computer-supported conflict resolution", July 1989.
89/32	Peter HAUG and Tawfik JELASSI	"Application and evaluation of a multi-criteria decision support system for the dynamic selection of U.S. manufacturing locations", May 1989.	89/43	Michael BURDA	"A note on firing costs and severance benefits in equilibrium unemployment", June 1989.
89/33	Bernard SINCLAIR-DESGAGNÉ	"Design flexibility in monopsonistic industries", May 1989.	89/44	Balaji CHAKRAVARTHY and Peter LORANGE	"Strategic adaptation in multi-business firms", June 1989.
89/34	Sumantra GHOSHAL and Nittin NOHRIA	"Requisite variety versus shared values: managing corporate-division relationships in the M-Form organisation", May 1989.	89/45	Rob WEITZ and Arnoud DE MEYER	"Managing expert systems: a framework and case study", June 1989.
89/35	Jean DERMINE and Pierre HILLION	"Deposit rate ceilings and the market value of banks: The case of France 1971-1981", May 1989.	89/46	Marcel CORSTJENS, Carmen MATUTES and Damien NEVEN	"Entry Encouragement", July 1989.
			89/47	Manfred KETS DE VRIES and Christine MEAD	"The global dimension in leadership and organization: issues and controversies", April 1989.
			89/48	Damien NEVEN and Lars-Hendrik RÖLLER	"European integration and trade flows", August 1989.

89/49	Jean DERMINE	"Home country control and mutual recognition", July 1989.	89/62 (TM)	Arnoud DE MEYER	"Technology strategy and international R&D operations", October 1989.
89/50	Jean DERMINE	"The specialization of financial institutions, the EEC model", August 1989.	89/63 (TM)	Enver YUCESAN and Lee SCHRUBEN	"Equivalence of simulations: A graph approach", November 1989.
89/51	Spyros MAKRIDAKIS	"Sliding simulation: a new approach to time series forecasting", July 1989.	89/64 (TM)	Enver YUCESAN and Lee SCHRUBEN	"Complexity of simulation models: A graph theoretic approach", November 1989.
89/52	Arnoud DE MEYER	"Shortening development cycle times: a manufacturer's perspective", August 1989.	89/65 (TM, AC, FIN)	Soumitra DUTTA and Piero BONISSONE	"MARS: A mergers and acquisitions reasoning system", November 1989.
89/53	Spyros MAKRIDAKIS	"Why combining works?", July 1989.	89/66 (TM,EP)	B. SINCLAIR-DESGAGNÉ	"On the regulation of procurement bids", November 1989.
89/54	S. BALAKRISHNAN and Mitchell KOZA	"Organisation costs and a theory of joint ventures", September 1989.	89/67 (FIN)	Peter BOSSAERTS and Pierre HILLION	"Market microstructure effects of government intervention in the foreign exchange market", December 1989.
89/55	H. SCHUTTE	"Euro-Japanese cooperation in information technology", September 1989.	<u>1990</u>		
89/56	Wilfried VANHONACKER and Lydia PRICE	"On the practical usefulness of meta-analysis results", September 1989.	90/01 TM/EP/AC	B. SINCLAIR-DESGAGNÉ	"Unavoidable Mechanisms", January 1990.
89/57	Tackwon KIM, Lars-Hendrik RÖLLER and Mihkel TOMBAK	"Market growth and the diffusion of multiproduct technologies", September 1989.	90/02 EP	Michael BURDA	"Monopolistic Competition, Costs of Adjustment, and the Behaviour of European Manufacturing Employment", January 1990.
89/58 (EP,TM)	Lars-Hendrik RÖLLER and Mihkel TOMBAK	"Strategic aspects of flexible production technologies", October 1989.	90/03 TM	Arnoud DE MEYER	"Management of Communication in International Research and Development", January 1990.
89/59 (OB)	Manfred KETS DE VRIES, Daphna ZEVADI, Alain NOEL and Mihkel TOMBAK	"Locus of control and entrepreneurship: a three-country comparative study", October 1989.	90/04 FIN/EP	Gabriel HAWAWINI and Eric RAJENDRA	"The Transformation of the European Financial Services Industry: From Fragmentation to Integration", January 1990.
89/60 (TM)	Enver YUCESAN and Lee SCHRUBEN	"Simulation graphs for design and analysis of discrete event simulation models", October 1989.	90/05 FIN/EP	Gabriel HAWAWINI and Bertrand JACQUILLAT	"European Equity Markets: Toward 1992 and Beyond", January 1990.
89/61 (All)	Susan SCHNEIDER and Arnoud DE MEYER	"Interpreting and responding to strategic issues: The impact of national culture", October 1989.			

90/06 FIN/EP	Gabriel HAWAWINI and Eric RAJENDRA	"Integration of European Equity Markets: Implications of Structural Change for Key Market Participants to and Beyond 1992", January 1990.	90/17 FIN	Nathalie DIERKENS	"Information Asymmetry and Equity Issues", Revised January 1990.
90/07 FIN/EP	Gabriel HAWAWINI	"Stock Market Anomalies and the Pricing of Equity on the Tokyo Stock Exchange", January 1990.	90/18 MKT	Wilfried VANHONACKER	"Managerial Decision Rules and the Estimation of Dynamic Sales Response Models", Revised January 1990.
90/08 TM/EP	Tawfik JELASSI and B. SINCLAIR-DESGAGNÉ	"Modelling with MCDSS: What about Ethics?", January 1990.	90/19 TM	Beth JONES and Tawfik JELASSI	"The Effect of Computer Intervention and Task Structure on Bargaining Outcome", February 1990.
90/09 EP/FIN	Alberto GIOVANNINI and Jae WON PARK	"Capital Controls and International Trade Finance", January 1990.	90/20 TM	Tawfik JELASSI, Gregory KERSTEN and Stanley ZIONTS	"An Introduction to Group Decision and Negotiation Support", February 1990.
90/10 TM	Joyce BRYER and Tawfik JELASSI	"The Impact of Language Theories on DSS Dialog", January 1990.	90/21 FIN	Roy SMITH and Ingo WALTER	"Reconfiguration of the Global Securities Industry in the 1990's", February 1990.
90/11 TM	Enver YUCESAN	"An Overview of Frequency Domain Methodology for Simulation Sensitivity Analysis", January 1990.	90/22 FIN	Ingo WALTER	"European Financial Integration and Its Implications for the United States", February 1990.
90/12 EP	Michael BURDA	"Structural Change, Unemployment Benefits and High Unemployment: A U.S.-European Comparison", January 1990.	90/23 EP/SM	Damien NEVEN	"EEC Integration towards 1992: Some Distributional Aspects", Revised December 1989
90/13 TM	Soumitra DUTTA and Shashi SHEKHAR	"Approximate Reasoning about Temporal Constraints in Real Time Planning and Search", January 1990.	90/24 FIN/EP	Lars Tyge NIELSEN	"Positive Prices in CAPM", January 1990.
90/14 TM	Albert ANGEHRN and Hans-Jakob LÜTHI	"Visual Interactive Modelling and Intelligent DSS: Putting Theory Into Practice", January 1990.	90/25 FIN/EP	Lars Tyge NIELSEN	"Existence of Equilibrium in CAPM", January 1990.
90/15 TM	Arnoud DE MEYER, Dirk DESCHOOLMEESTER, Rudy MOENAERT and Jan BARBE	"The Internal Technological Renewal of a Business Unit with a Mature Technology", January 1990.	90/26 OB/BP	Charles KADUSHIN and Michael BRIMM	"Why networking Fails: Double Binds and the Limitations of Shadow Networks", February 1990.
90/16 FIN	Richard LEVICH and Ingo WALTER	"Tax-Driven Regulatory Drag: European Financial Centers in the 1990's", January 1990.	90/27 TM	Abbas FOROUGHI and Tawfik JELASSI	"NSS Solutions to Major Negotiation Stumbling Blocks", February 1990.
			90/28 TM	Arnoud DE MEYER	"The Manufacturing Contribution to Innovation", February 1990.

90/29 FIN/AC	Nathalie DIERKENS	"A Discussion of Correct Measures of Information Asymmetry", January 1990.	90/40 OB	Manfred KETS DE VRIES	"Leaders on the Couch: The case of Roberto Calvi", April 1990.
90/30 FIN/EP	Lars Tyge NIELSEN	"The Expected Utility of Portfolios of Assets", March 1990.	90/41 FIN/EP	Gabriel HAWAWINI, Itzhak SWARY and Ik HWAN JANG	"Capital Market Reaction to the Announcement of Interstate Banking Legislation", March 1990.
90/31 MKT/EP	David GAUTSCHI and Roger BETANCOURT	"What Determines U.S. Retail Margins?", February 1990.	90/42 MKT	Joel STECKEL and Wilfried VANHONACKER	"Cross-Validating Regression Models in Marketing Research", (Revised April 1990).
90/32 SM	Srinivasan BALAK- RISHNAN and Mitchell KOZA	"Information Asymmetry, Adverse Selection and Joint-Ventures: Theory and Evidence", Revised, January 1990.	90/43 FIN	Robert KORAJCZYK and Claude VIALLET	"Equity Risk Premia and the Pricing of Foreign Exchange Risk", May 1990.
90/33 OB	Caren SIEHL, David BOWEN and Christine PEARSON	"The Role of Rites of Integration in Service Delivery", March 1990.	90/44 OB	Gilles AMADO, Claude FAUCHEUX and André LAURENT	"Organisational Change and Cultural Realities: Franco-American Contrasts", April 1990.
90/34 FIN/EP	Jean DERMINE	"The Gains from European Banking Integration, a Call for a Pro-Active Competition Policy", April 1990.	90/45 TM	Soumitra DUTTA and Piero BONISSONE	"Integrating Case Based and Rule Based Reasoning: The Possibilistic Connection", May 1990.
90/35 EP	Jae Won PARK	"Changing Uncertainty and the Time-Varying Risk Premia in the Term Structure of Nominal Interest Rates", December 1988, Revised March 1990.	90/46 TM	Spyros MAKRIDAKIS and Michèle HIBON	"Exponential Smoothing: The Effect of Initial Values and Loss Functions on Post-Sample Forecasting Accuracy".
90/36 TM	Arnoud DE MEYER	"An Empirical Investigation of Manufacturing Strategies in European Industry", April 1990.	90/47 MKT	Lydia PRICE and Wilfried VANHONACKER	"Improper Sampling in Natural Experiments: Limitations on the Use of Meta-Analysis Results in Bayesian Updating", Revised May 1990.
90/37 TM/OB/SM	William CATS-BARIL	"Executive Information Systems: Developing an Approach to Open the Possibles", April 1990.	90/48 EP	Jae WON PARK	"The Information in the Term Structure of Interest Rates: Out-of-Sample Forecasting Performance", June 1990.
90/38 MKT	Wilfried VANHONACKER	"Managerial Decision Behaviour and the Estimation of Dynamic Sales Response Models", (Revised February 1990).	90/49 TM	Soumitra DUTTA	"Approximate Reasoning by Analogy to Answer Null Queries", June 1990.
90/39 TM	Louis LE BLANC and Tawfik JELASSI	"An Evaluation and Selection Methodology for Expert System Shells", May 1990.	90/50 EP	Daniel COHEN and Charles WYPLOSZ	"Price and Trade Effects of Exchange Rates Fluctuations and the Design of Policy Coordination", April 1990.

90/51 EP	Michael BURDA and Charles WYPLOSZ	"Gross Labour Market Flows in Europe: Some Stylized Facts", June 1990.	90/63 SM	Sumantra GHOSHAL and Eleanor WESTNEY	"Organising Competitor Analysis Systems", August 1990
90/52 FIN	Lars Tyge NIELSEN	"The Utility of Infinite Menus", June 1990.	90/64 SM	Sumantra GHOSHAL	"Internal Differentiation and Corporate Performance: Case of the Multinational Corporation", August 1990
90/53 EP	Michael Burda	"The Consequences of German Economic and Monetary Union", June 1990.	90/65 EP	Charles WYPLOSZ	"A Note on the Real Exchange Rate Effect of German Unification", August 1990
90/54 EP	Damien NEVEN and Colin MEYER	"European Financial Regulation: A Framework for Policy Analysis", (Revised May 1990).	90/66 TM/SE/FIN	Soumitra DUTTA and Piero BONISSONE	"Computer Support for Strategic and Tactical Planning in Mergers and Acquisitions", September 1990
90/55 EP	Michael BURDA and Stefan GERLACH	"Intertemporal Prices and the US Trade Balance", (Revised July 1990).	90/67 TM/SE/FIN	Soumitra DUTTA and Piero BONISSONE	"Integrating Prior Cases and Expert Knowledge In a Mergers and Acquisitions Reasoning System", September 1990
90/56 EP	Damien NEVEN and Lars-Hendrik RÖLLER	"The Structure and Determinants of East-West Trade: A Preliminary Analysis of the Manufacturing Sector", July 1990	90/68 TM/SE	Soumitra DUTTA	"A Framework and Methodology for Enhancing the Business Impact of Artificial Intelligence Applications", September 1990
90/57 FIN/EP/ TM	Lars Tyge NIELSEN	Common Knowledge of a Multivariate Aggregate Statistic", July 1990	90/69 TM	Soumitra DUTTA	"A Model for Temporal Reasoning in Medical Expert Systems", September 1990
90/58 FIN/EP/TM	Lars Tyge NIELSEN	"Common Knowledge of Price and Expected Cost in an Oligopolistic Market", August 1990	90/70 TM	Albert ANGEHRN	"Triple C': A Visual Interactive MCDSS", September 1990
90/59 FIN	Jean DERMINE and Lars-Hendrik RÖLLER	"Economies of Scale and Scope in the French Mutual Funds (SICAV) Industry", August 1990	90/71 MKT	Philip PARKER and Hubert GATIGNON	"Competitive Effects in Diffusion Models: An Empirical Analysis", September 1990
90/60 TM	Peri IZ and Tawfik JELASSI	"An Interactive Group Decision Aid for Multiobjective Problems: An Empirical Assessment", September 1990	90/72 TM	Enver YÜCESAN	"Analysis of Markov Chains Using Simulation Graph Models", October 1990
90/61 TM	Pankaj CHANDRA and Mihkel TOMBAK	"Models for the Evaluation of Manufacturing Flexibility", August 1990	90/73 TM	Arnoud DE MEYER and Kasra FERDOWS	"Removing the Barriers in Manufacturing", October 1990
90/62 EP	Damien NEVEN and Menno VAN DUK	"Public Policy Towards TV Broadcasting in the Netherlands", August 1990	90/74 SM	Sumantra GHOSHAL and Nitin NOHRIA	"Requisite Complexity: Organising Headquarters- Subsidiary Relations in MNCs", October 1990

90/75 MKT	Roger BETANCOURT and David GAUTSCHI	"The Outputs of Retail Activities: Concepts, Measurement and Evidence", October 1990	90/87 FIN/EP	Lars Tyge NIELSEN	"Existence of Equilibrium in CAPM: Further Results", December 1990
90/76 MKT	Wilfried VANHONACKER	"Managerial Decision Behaviour and the Estimation of Dynamic Sales Response Models", Revised October 1990	90/88 OB/MKT	Susan C. SCHNEIDER and Reinhard ANGELMAR	"Cognition in Organisational Analysis: Who's Minding the Store?" Revised, December 1990
90/77 MKT	Wilfried VANHONACKER	"Testing the Keyck Scheme of Sales Response to Advertising: An Aggregation-Independent Autocorrelation Test", October 1990	90/89 OB	Manfred F.R. KETS DE VRIES	"The CEO Who Couldn't Talk Straight and Other Tales from the Board Room," December 1990
90/78 EP	Michael BURDA and Stefan GERLACH	"Exchange Rate Dynamics and Currency Unification: The Ostmark - DM Rate", October 1990	90/90 MKT	Philip PARKER	"Price Elasticity Dynamics over the Adoption Lifecycle: An Empirical Study," December 1990
90/79 TM	Anil GABA	"Inferences with an Unknown Noise Level in a Bernoulli Process", October 1990			
90/80 TM	Anil GABA and Robert WINKLER	"Using Survey Data in Inferences about Purchase Behaviour", October 1990	<u>1991</u>		
90/81 TM	Tawfik JELASSI	"Du Présent au Futur: Bilan et Orientations des Systèmes Interactifs d'Aide à la Décision," October 1990	91/01 TM/SM	Luk VAN WASSENHOVE, Leonard FORTUIN and Paul VAN BEEK	"Operational Research Can Do More for Managers Than They Think!," January 1991
90/82 EP	Charles WYPLOSZ	"Monetary Union and Fiscal Policy Discipline," November 1990	91/02 TM/SM	Luk VAN WASSENHOVE, Leonard FORTUIN and Paul VAN BEEK	"Operational Research and Environment," January 1991
90/83 FIN/TM	Nathalie DIERKENS and Bernard SINCLAIR-DESGAGNE	"Information Asymmetry and Corporate Communication: Results of a Pilot Study", November 1990	91/03 FIN	Pekka HIETALA and Timo LÖYTTYNIEMI	"An Implicit Dividend Increase in Rights Issues: Theory and Evidence," January 1991
90/84 MKT	Philip M. PARKER	"The Effect of Advertising on Price and Quality: The Optometric Industry Revisited," December 1990	91/04 FIN	Lars Tyge NIELSEN	"Two-Fund Separation, Factor Structure and Robustness," January 1991
90/85 MKT	Avijit GHOSH and Vikas TIBREWALA	"Optimal Timing and Location in Competitive Markets," November 1990	91/05 OB	Susan SCHNEIDER	"Managing Boundaries in Organisations," January 1991
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91/07 EP	Olivier CADOT	"Lending to Insolvent Countries: A Paradoxical Story," January 1991	91/19 MKT	Vikas TIBREWALA and Bruce BUCHANAN	"An Aggregate Test of Purchase Regularity", March 1991
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